Department of Conservation and Natural Resources Bradley Crowell Director James Lawrence, Deputy Director Dominique Etchegoyhen, Deputy Director STEVE SISOLAK Governor



STATE OF NEVADA Off-Highway Vehicles Program 901 South Stewart Street, Suite 1003 Carson City, Nevada 89701 Telephone (775) 684-2794 Facsimile (775) 684-2715 www.nvohv.com



### NEVADA OFF-HIGHWAY VEHICLES PROGRAM NEVADA DEPARTMENT OF CONSERVATION AND NATURAL RESOURCES

### **2022 NEVADA OHV GRANT APPLICATION**

(REQUEST FOR GRANT APPLICATIONS, APPENDIX A)

### APPLICATIONS DUE November 19, 2021, 5:00 PM, PST

Please mail early; Applications postmarked prior to 8:00 am on November 19, 2021, but not received prior to that time are untimely and will not be considered.

SUBMIT: ONE FULL COLOR COPY BY <u>MAIL OR HAND DELIVERY</u> (8.5" X 11" ONLY. MAPS MAY BE 11"X17" NO LARGER) <u>AND</u> <u>ONE SINGLE ELECTRONIC FILE; PDF VIA EMAIL NNarkhede@ohv.nv.gov</u> <u>OR MEMORY DEVICE ENCLOSED WITH APPLICATION</u>

TO: NEVADA DEPT. OF CONSERVATION AND NATURAL RESOURCES OFF-HIGHWAY VEHICLES PROGRAM ATTN: NIKHIL NARKHEDE 901 S. STEWART STREET, SUITE 1003 CARSON CITY, NV 89701

For questions please contact: Nikhil Narkhede (775) 684-2794 NNarkhede@ohv.nv.gov

### NEVADA OFF-HIGHWAY VEHICLES PROGRAM 2022 GRANT APPLICATION Nevada Commission on Off-Highway Vehicles Nevada Department of Conservation and Natural Resources

This application has FIVE sections which are all REQUIRED to be filled out in full. To avoid disqualification, all application areas must be concise and complete; certifications must be signed and dated. Denied applications: correspondence will be sent to applicant by email describing the reason for declaring the application incomplete.

### **SECTION I - PROJECT AND APPLICANT INFORMATION**

| 1. | Project Name:                | Off-Highway Vehicle Education & Marketing     |
|----|------------------------------|---|
| 2. | Project Timeline:            | 2022-2023                                     |
| 3. | Applicant Name:              | MXT Media – Lora Hendrickson                  |
|    | Mailing address:             | 5481 Castle Vista Ct; Las Vegas, Nevada 89118 |
|    |                              |   |
|    | Phone:                       | (702) 235-2140                                |
|    | Email:                       | lora@mxtmedia.org                             |
| 4. | <b>Classification of App</b> | blicant: (check one)                          |

□ Federal □ State □ County □ Local/Municipal □ Other:\_\_\_\_\_

 $\Box$  Partnership  $\Box$  Non-profit X for Profit  $\Box$  Individual

If the applicant is a corporate or legal entity, proof of good standing in the entity's state of incorporation is required. NAC 490.1345 (Note: grantees must have the capacity to implement and accomplish proposed project and properly administer awarded funds).

Date

### 5. Project Manager: <u>Lora Hendrickson</u>

 Mailing address:
 5481 Castle Vista Ct; Las Vegas, NV 89118

 Phone:
 (702) 235-2140

 Email:
 lora@mxtmedia.org

### 6. Classification of Land Control: (check all that apply)

### **Bureau of Land Management for Trail Cleanup**

X Federally managed public land  $\Box$  Private Land  $\Box$  County  $\Box$  City

□ Other:

□ Lease; Attach copy of lease with expiration date.

□ R&PP; <u>Attach copy of lease with expiration date.</u>

If the proposed project is to be carried out on public land, attach any applicable written agreement with any government entity having jurisdiction over that land, including permits, leases, easements, and rights-of-way. NAC 490.135

7. Landowner: Bureau of Land Management

Mailing address: <u>4701 N Torrey Pines Dr, Las Vegas, Nevada 89130</u>

Phone: \_\_\_\_\_(702) 515-5000

Email: <u>kkendrick@blm.gov</u>

### 8. THE LANDOWNER MUST PROVIDE A LETTER STATING THAT: N/A

(See example Appendix B)

- a) Landowner has read the Request for Grant Application package.
- b) Landowner agrees with the application and the terms of the grant.
- c) Landowner holds an interest in the subject land that is sufficient in scope and authority to allow the applicant to complete the proposed project and operate and maintain the proposed project after its completion.
- d) Landowner is legally committing to maintain the trail/facility and will allow public motorized access to such trail/facilities for 25 years or the normal life of the project; and
- e) Landowner agrees to provide any match or other tasks in the application that are assigned to Landowner.

### The State may require the landowner/agency to be co-grantee on the grant agreement/contract.

### 9. PROJECT COSTS:

### (grant request and matching funds directly related to the project)

State OHV Grant Request:\$409,900Matching Funds:0.00Total Project Amount :\$409,900

What are the sources or Partners for your leveraged (matching) funds?

 $\Box$  Federal  $\Box$  Private X In-kind  $\Box$  City/County  $\Box$  Other

Please <u>describe</u> additional funding source(s):

Type here:

\$256/Quarter x 8 Quarters = \$1,667 of In-Kind Advertising (Beasley Media)

### 10. LETTERS OF SUPPORT FROM PARTNERS are required:

- a) Confirming they agree to the terms of the grant; and
- b) That they are committed to providing match/cash or other tasks in the application that are assigned to them.

Additional Letters of Support may be attached at the end of this application (limit 3).

### 11. Project Type(s) (NRS 490.069 Sec.2c) check all that apply:

- □ Studies or planning for trails and facilities;
  - Environmental Assessments and Environmental Impact Studies.
  - Other studies \_\_\_\_\_
- $\Box$  Acquisition of land for trails and facilities
- □ Mapping and signing of trails and facilities
- X Reconstruction, enhancement or maintenance of existing trails and facilities
- □ Construction of new trails and facilities
- Restoration of areas that have been damaged by the use of off-highway vehicles.
- □ The construction of trail features, trailheads, parking, or other ancillary facilities which minimize impacts to environmentally sensitive areas or important wildlife habitat areas.
- X Safety training and education related to the use of off highway vehicles and registration
- Compliance and enforcement (See Appendix C, Enforcement Strategy example)

### 12. ALL TRAIL USERS: (check all that apply)

| Mountain Biking         | □ Hiking/Backpacking | Equestrian         |
|-------------------------|----------------------|--------------------|
| Single track motorcycle |                      | □ Snowshoe/ski     |
| ▲ ATV quads             | ▲ Dune buggy         | ■ UTV Side by side |
| ✤ Race Course           | Skills riding course |                    |

Please explain how you intend to manage user interactions:

MXT Media is responsible for the State of Nevada's Off-Highway Vehicle Program Marketing & Advertising Campaigns (Website, Social Media & Print, Radio, Billboard, TV) Promoting Off-Highway Vehicle Registration and Safety Awareness all across Nevada

- Oversees Website Development, Upgrades, & Maintenancefor State Website (ohv.nv.gov)
- Schedules and Coordinates Events; Facilitates Public Outreach at Clark County Fair & Other Events
- Work with USFS, BLM, NPS, DCNR, DMV, NDOW, Clark County & Police and Sheriff Departments regularly and as-needed
- Create Educational Materials Brochures, Rack Cards, Flyers
- Advertising & Media Buys Radio Ads, Digital Campaigns, Billboard Campaigns, Social Media
- Present Annually to State of Nevada Commission on Off-Highway Vehicles

**13. Scope of Work:** Please describe *exactly* what work will be completed. Programs, planning, NEPA, surveys, mapping, include miles of trail, trail type and other quantitative goals including a timeline for completing the work. NAC 490.1375. If purchase of equipment is included, please explain where/how it will be housed and maintained. (In order to avoid duplication, **do not include** justification or narrative in this section; refer to Section V, Scoring Narrative).

### Please see attached pages.

2022-2023 State of Nevada Off-Highway Vehicles Program

### 1. Project Management - Set Goals & Initiatives with Department of Conservation & Natural Resources Staff & Off-Highway Vehicle Commissioners, Contract Management, Planning, Execution, Coordination, Monitoring & Measuring Results

### MXT Media - \$25,000/Year

- a. MXT Media will support and direct the team by identifying The Nevada Off-Highway Vehicles Program public outreach and education program objectives; defining project scope, goals and deliverables; creating schedules and project timelines; tracking deliverables; monitoring and reporting on the progress of various projects; reporting to key stakeholders on outcomes as well as challenges and solutions; evaluating and assessing results.
- b. Participate in Conference Calls, Meetings on an ongoing and as needed basis
- c. Monitor OHV.NV.GOV Website Activity and Make Recommendations and Updates as Needed
- d. Post Social Media Content from Social Media Library
- e. Research Market Trends & Make Suggestions to DCNR Staff & OHV State Commissioners
- f. Ad Hoc Assignments For example, License Plate Design



### 2. Public Outreach Events - Schedule, Coordinate & Exhibit the Nevada Off-Highway Vehicles Program to the Public

### MXT Media - \$10,000/Year

- a. Off-Highway Vehicle Registration Events
- b. Off-Road Dealerships Across the State
- c. Popular Off-Road Destinations (For example, Pioneer Saloon in Jean, Nevada)
- d. Trailheads (For example, Logandale Trails)
- e. County Fairs (For example, Clark County Fair)

2022-2023 State of Nevada Off-Highway Vehicles Program

f. Tradeshows (Mint 400, Best in the Desert Series, etc)



Nevada Off-Highway Vehicles Program - Ride Now Dealership Desert Rose Show Las Vegas, Nevada - October 2019



Public Outreach at the Pioneer Saloon Goldsprings, Nevada - 2018 & 2019



Off-Highway Vehicle Registration Event - RideNow Dealership Las Vegas, Nevada - 2017 - 2019

2022-2023 State of Nevada Off-Highway Vehicles Program



Clark County Fair *Logandale, Nevada - 2017-2019* 

### 3. Video Production - Create Additional Video Content for the OHV.NV.GOV Website

### MXT Media - \$10,000/Year

- a. Off-Road Smart Videos Peer-to-Peer Messaging Videos about Real Nevadans that are Registered & Off-Road Smart! <u>https://ohv.nv.gov/off-road-smart</u>
  - i. Safety Tips from Fellow Off-Road Enthusiasts
  - ii. Videos Highlight Registered Users
    - 1. Vehicles Dirt Bike, ATV, Side-by-Side, Snowmobile
    - 2. User Types Individuals, Couples, Families, and Groups
  - iii. Create Shareable Content for Social Media
- **b.** Off-Highway Vehicle Grant Videos Grantees tell the story about their project in their own words

https://ohv.nv.gov/grant-recipients

- i. Grantees tell the Stories about their Projects
- Videos Reinforce Messaging that Off-Highway Vehicle Registration Dollars are Flowing Back Into the Community by way of Grant Projects
- iii. Create Shareable Content for Social Media

4. Trail Cleanups - Searchlight, Primm, Nelson, Laughlin The Bureau of Land Management & Clark County, Nevada support Trail Cleanups

MXT Media - \$6,800/Cleanup (Average) - \$13,600.00/Annual (2 Cleanups/Year)

MXT Media will hire Gone Junkin, a junk removal service in Las Vegas, Nevada, to conduct a site visit and evaluate the amount of trash and material that needs to be removed from each area. Once a site visit is conducted, we will work with Gone Junkin to set a date for each cleanup, create an event flyer, and advertise the event. MXT Media will work with the OHV Dealerships and OHV Associations to recruit volunteers for the day of the cleanup. MXT Media will order the necessary materials for the cleanup including - heavy duty trash bags, gloves, protective eye-wear, magnetic sweepers, trash grabber pickers, shovels, rakes, etc. Gone Junkin will provide 4 staff members to assist on the day of the cleanup with any large items including - TVs, couches, tires and other large bulk items that might be found on-site. Removal of abandoned vehicles will be coordinated with the local Police Department. Volunteers will clean up any debris that is scattered in the areas including bullet casings, nails, various metal debris, aluminum cans, plastic bottles, etc. A portable potty will be rented for the day of the cleanup and lunch will be provided for the volunteers. Gone Junkin will remove all of the trash collected and take it to the nearest dump and pay any additional dump fees for bulk items. MXT Media will coordinate the cleanup logistics (date, time, permits, etc) with the local Land Managers including the Bureau of Land Management and Clark County, Nevada.

|                | Item  | Cleanup 1  | CI | eanup 2  | Cleanup 3  | C  | leanup 4 |    | Total     |
|----------------|---|------------|----|----------|------------|----|----------|----|-----------|
|                | Site Visit  | \$ 250.00  | \$ | 250.00   | \$ 250.00  | \$ | 250.00   | \$ | 1,000.00  |
|                | Labor - 4 People<br>(\$300 x 6 Hours)   | \$1,800.00 | \$ | 1,800.00 | \$1,800.00 | \$ | 1,800.00 | \$ | 7,200.00  |
| Gone Junkin    | Travel  | \$ 150.00  | \$ | 150.00   | \$ 150.00  | \$ | 150.00   | \$ | 600.00    |
| (Junk Removal) | Hauling, Disposal   | \$ 750.00  | \$ | 750.00   | \$ 750.00  | \$ | 750.00   | \$ | 3,000.00  |
|                | Sub-Total   | \$2,950.00 | \$ | 2,950.00 | \$2,950.00 | \$ | 2,950.00 | \$ | 11,800.00 |
|                | Miscellaneous- Dump Charges -<br>TVs, Tires, Tow Vehicles, etc.   | \$2,500.00 | \$ | 2,500.00 | \$2,500.00 | \$ | 2,500.00 | \$ | 10,000.00 |
| Materials      | Trash Bags, Gloves, Magnetic<br>Sweepers, Shovels, Rakes, Trash<br>Grabber Clamps,<br>Portable Trash Bins | \$ 750.00  | \$ | 250.00   | \$ 250.00  | \$ | 250.00   | Ş  | 1,500.00  |
| V              | olunteer Lunches  | \$ 350.00  | \$ | 350.00   | \$ 350.00  | \$ | 350.00   | \$ | 1,400.00  |
| Por            | table Potty Rental  | \$ 750.00  | \$ | 750.00   | \$ 750.00  | \$ | 750.00   | \$ | 3,000.00  |
|                | Total   | \$7,300.00 | Ś  | 6,800.00 | \$6,800.00 | \$ | 6,800.00 | \$ | 27,700.00 |

2022-2023 State of Nevada Off-Highway Vehicles Program



### Dear Lora,

I have attached the proposed estimate for what will be required to clean up the areas you have stated. I have made these proposed estimates based off not having been able to visit the sites.

Gone Junkin' Vegas, LLC Michael Goodwin- Owner Phone: 702-903-5137 Email: Mike@gonejunkinvegas.com Web: www.Gonejunkinvegas.com

| Item   | Clean up site #1 | Clean up site #2 | Clean up site #3 | Clean up site #4 | Total       |  |
|--|------------------|------------------|------------------|------------------|-------------|--|
| Site Visit   | \$250.00         | \$250.00         | \$250.00         | \$250.00         | \$1,000.00  |  |
| Labor- 4 People.<br>\$300 per hour X'6             | \$1,800.00       | \$1,800.00       | \$1,800.00       | \$1,800.00       | \$7,200.00  |  |
| Travel Fee per load                                | \$150.00         | \$150.00         | \$150.00         | \$150.00         | \$600.00    |  |
| Hauling Disposal                                   | \$750.00         | \$750.00         | \$750.00         | \$750.00         | \$3,000.00  |  |
| Sub Total  | \$2,950.00       | \$2,950.00       | \$2,950.00       | \$2,950.00       | \$11,800.00 |  |
| Misc. Dump<br>Charges,TV's,<br>Tires, Tow vehicles | \$2,500.00       | \$2,500.00       | \$2,500.00       | \$2,500.00       | \$10,000.00 |  |

### Table 1

### 5. The Nevada Off-Highway Vehicles Program Website (OHV.NV.GOV) Subconsultant - Once Interactive (\$1,000/Month | \$12,000/Year)

MXT Media oversees and works collaboratively with the Subconsultant, Once Interactive, to maintain and update the State of Nevada Off-Highway Vehicles Program website (<u>https://ohv.nv.gov/</u>) which is the primary source and resource to communicate with off-road enthusiasts throughout the State of Nevada which includes information on Off-Highway Vehicle Registration & Obtaining Titles, Trails Maps, Associations, Off-Road Smart Tips from Real Nevadans, Grant Information and the Commission pages.

MXT Media collaborates with the State of Nevada - Department of Conservation and Natural Resources on a daily, weekly and monthly basis to ensure that the information on the website is accessible and communication initiatives are being met. MXT Media works closely with the State of Nevada - Department of Motor Vehicles to keep information on the Off-Highway Vehicles Website Registration Page accurate and up to date with State of Nevada laws. MXT Media collaborates with the Great Basin Institute regarding the Off-Highway Vehicles WebsiteTrail Maps Pages (<u>https://ohv.nv.gov/trails</u>) & "Get the Dirt" Pages.

MXT Media updated the current version of the Off-Highway Vehicle Website (2020-2021 Grant Cycle) as follows:

- a. **High-Energy Graphics -** The look and feel of the website is designed to visually appeal to the energetic nature of an off-road enthusiast and include intuitive elements with a more responsive menu and layout.
- **b.** Mobile Design (Mobile, Tablet) The Mobile Design is much more User Friendly and Responsive than the previous version.
- c. **Security Enhancements -** Upgraded to the latest version of Expression Engine EE6 (Per Department of Conservation and Natural Resources IT Standards)

This new version brought stability, security, and functionality improvements to the Content Management System. This new version will stay up to date with the new versions of PHP and MySQL for five years and support them as it does not introduce any breaking changes.

d. **PHP Version was also updated -** from 5.4 > 8.0.X

### **Original State of Nevada Off-Highway Vehicle Program Website Version 1.0**

(Not Designed by MXT Media)



Nevada Off-Highway Vehicle Program

The Nevada CHV program promotes safe and responsible use of Nevada's outstanding spontumities for off-mail increation. The program provides grants to fund CHV related projects throughout the state including trail improvements, mapping, education, safety and other projects. See About Us for Commission members.

### **OHV Registration Program**

STSTRATION TAB on the heads ONV click a

Nevada's program to orgister and this off-highway vehicles (GHVs) went into effect July 1, 2012. Tearly all CHVs greater than 70cc, and 1976 or news; must be regulated and dopley a regulation decal to be operated legally in the Silver State.

The cost for an annual registration is £21. Applications are accepted and decals are issued by mail only. See Registration and Precurity Asked Questions for complete details.

You may also call us during normal business hours:

- + (775) 684-4381 in Carson City/Reno/Sparks
- (702) 486-4368 option II in the Las Vegas area.
   (877) 368-7828 option II in rural Nevada.
- Accitionally. Dirly dealers must be specifically licensed to sell off-highway vehicles.

### Why Register?

Your registration fees benefit the OHV community and Nevada as a whole in many ways:

- Imprive trails and facilities
- Protect the land through education and enforcement
   Protect your vehicles against theft
   Keep fervada stillers in Nevada

- Encourage tourism
   Registration is now the law in all western states.





2022-2023 State of Nevada Off-Highway Vehicles Program

### State of Nevada Off-Highway Vehicles Program - Website Version 2.0



Homepage - Website Version 2.0

Trail Maps Page - Website Version 2.0



2022-2023 State of Nevada Off-Highway Vehicles Program

State of Nevada Off-Highway Vehicles Program - Website Version 3.0 (Current Version)



Why should you register your off-highway vehicle?







### 6. Graphic Design - Creating Print & Digital Visual Graphics Consistent with The Nevada Off-Highway Vehicles Branding & Communications Objectives Subconsultant - Krevich Consulting - \$11,400/Year

- a. Print Materials NDOW Ads, Billboards, Rack Cards, Brochures
- b. Online Materials Social Media Ads, Digital Ads, Website Graphics

### 7. Advertising

### a. Nevada Department of Wildlife Ads

### Vendor - JF Griffin (Publisher) - \$5,200/Year

Nevada Big Game Application - 80,000 Circulation - \$2,600/Year Nevada Big Game Hunting Guide - 60,000 Circulation - \$2,600/Year



2022-2023 State of Nevada Off-Highway Vehicles Program

### b. Billboards

### Lamar - \$20,000/Year

Evaluate Billboard location for maximum exposure & rotate seasonally by Nevada's geographic region





2022-2023 Billboard Pricing

- 1 Static Preempt = \$2,000 /cycle

- 1 Digital Program Preempt = \$2,000 /cycle

Total: \$4,000 /cycle /market

Billboard Vinyl Costs & Install = \$1,000 per (14x48) Vinyl

Statewide Billboard Campaign includes - Reno, Sparks, Fernley, Elko, Las Vegas, Laughlin, Searchlight, Mesquite

2022-2023 State of Nevada Off-Highway Vehicles Program

c. Digital Media (Beasley Media Group) - \$20,000/Year



MXT Media collaborated with Beasley Media Group to create a multi-media advertising campaign which included Streaming Audio, Video & Visual Graphics. Individuals were targeted on their desktop and mobile devices if a user expressed interest in off-road related topics. The campaign then retargeted users by redelivering the message and encouraging a user 'click' on a button to 'learn more' and would be redirected to the State of Nevada Off-Highway Vehicles Website Registration Page where they could download a Registration form.

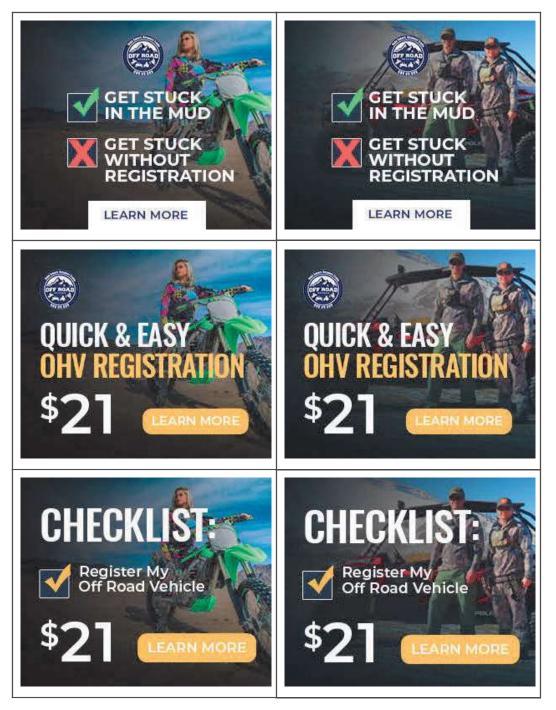
The key performance indicators were the number of Off-Highway Vehicle Registration Form downloads which totaled 1,185 total form downloads and generated an estimated \$23,700 worth of revenue.

| OHV<br>Registration Forms | Total<br>Downloads | Amount |       | Total       |  |
|---------------------------|--------------------|--------|-------|-------------|--|
| Dealership                | 129                | \$     | 20.00 | \$ 2,580.00 |  |
| Out of State              | 229                | \$     | 20.00 | \$ 4,580.00 |  |
| Private Party             | <mark>689</mark>   | \$     | 20.00 | \$13,780.00 |  |
| Home Made                 | 18                 | \$     | 20.00 | \$ 360.00   |  |
| Before 2012               | 120                | \$     | 20.00 | \$ 2,400.00 |  |
| Total                     | 1,185              |        |       | \$23,700.00 |  |



Visual Graphics Created for Digital Media Campaign

2022-2023 State of Nevada Off-Highway Vehicles Program



2022-2023 State of Nevada Off-Highway Vehicles Program

### d. Radio Ads

### Statewide Radio Advertisers - \$15,000/Year

Radio is an effective advertising medium that allows the delivery of messages and communications to Off-Road enthusiasts. Past campaigns have focused on Registration, Registration events, Safety and Trail Maps.

### e. **Social Media Advertising** - Facebook, Instagram, YouTube Facebook, Instagram, YouTube - \$7,500/Year

i. Publishing & Boosting Posts from the Content Library

| TYPE                      | TOPIC  | POST COPY/TEXT   | LINK        | GRAPHIC?                   |
|---------------------------|--|--|-------------|----------------------------|
| Video Link                | Dawn Fisler  | Heet Southern Newada Off-Road Enthusiast, Deven Fider Tram Jean, Vendela   | LINK        | Video preview will auto di |
| Video Link                | NVOHV Program Music Video  | Check out out first ever trevede Off-Highway Vehicle Program Husic Videst Were going off road.   | LINK        | Video preview will auto di |
| Video Link + in copy link | GRANTS<br>Trail Mapping System   | Did jour lations that the DHV theil Nets advanter we enay today was the predicts of a team of hand,<br>working lated transports and positions along author has HVDHV Registered Gene functionale by HVDH<br>registration dollars, Check out, all of our grant registers and see all the ways they we improving our<br>trafk them in however by the register supports.  | LINK        | Video preview will auto di |
| Video Link + In copy link | GRANTS<br>Logaridale Trails  | With their NVCH-V Brogreen Drant funds, our friends at Pertners in Conservation viewe able to<br>Complete the constraint of I vio new restaturities at the rows trailleads followed by the sugardie of<br>the trailleads include ahade structures, tables, incretere oxic for accessibility and other traillead<br>enversities is Logandate trails. Check out all of our great respirers and use all the ways they are<br>improving put rails here in hereads threads threads public public our environment.   | LINK        | Video preview will auto di |
| Video Link + în copy link | GRANTS<br>Boulder City OHV   | One at the Roulder City GHV Strogens, New MCRev Program Caret funds were used to enhance<br>GHV opportunities by honing community indexis, and providing indexisters and City legal hourses and<br>rising areas. Its all about adjuctions Check out all of our grant incipients and see all the ways they<br>are improving out trails here in Newbell times that magnitude in requests.  | LINK        | Video preview will auto di |
| Video Link + in copy link | GRANTS<br>Sierra Avalanche Center                                      | To ensure the safety of all of nor vieweds to wendbless, the tierts Avalanche Center used their<br>two-WV Request Center funds for the creation of an Avalanche tablety Treating Request no well as<br>clean curstature and safety back. Its matters port OWV preferences, safety is always all in our back!<br>Check out will of our period sector to an an an and see all the weys they we improving our table bees in trended<br>that the product tablet and tablet the sector of the | 1.000       | Video preview will auto di |
| Video Link + In copy link | GRANTS<br>USPS Ranger Trail Ely  | Our in My Nervelds aux Princip at the U.S. Reinest terrylocusint their N-DOV Program Chrise Turbis to<br>while the train is an economous data Salad-Sol-Salad and mitigate terryloxians. Revel to its apartmentary your<br>registronion stuffers to work for your. Others out all of our grammersplants and see all the weak they are<br>improving our table hare in theories (theory container) resplants and see all the weaks they are<br>majorism our table hare in theories.  | LINK        | Video preview will auto di |
| Video Link + în copy link | GRANTS<br>Sierra Trail Works/Peavine                                   | With an AVOHV biogram Dark funded by your registration dollars, Siene Trails Variet was she's to<br>compliate the the Desvine Notamian Dark Maniterature CR-Mathemy Variet amplit, with X3 miles<br>of road maintenance and 20 miles of route restantion within the southers portion of the Desvine<br>methods for instantian and DV rails. This could restantiate maintenance prioritizes and the Desvine<br>through the trained and DV rails. This could be done and the southers portion of the Desvine<br>through our trails here it here the Named trained them to be done reconstraints and see all the ways they<br>are improving our trails here in Named trained them to be done reconstraints and see all the ways they<br>are improving our trails here in Named trained them to be done reconstraints.   | <u>LINK</u> | Video preview will auto di |
| Video Link + in copy link | GRANTS<br>National Off-Highway Vehicle<br>Conservation Council/Shosone | Utilizing their NVOMV Program Crant, our friends at the National OVV Expression Council to move<br>forward with their project, which included the sessioners of 400 kmiles of exoting Shothore gaterin<br>trails and be planning for three ness trail control ion between the Kill creds compground and the<br>shothore trail. New trails? Yes please: Check out all of our grant recipients and see all the ways they<br>are investioned on a trails have to have define the advector excinence.  | LINK        | Video preview will auto di |

2022-2023 State of Nevada Off-Highway Vehicles Program

- Nevada Department of Conservation and Natural Resources nber 10. 2020 · 🕄 Calling all off-road enthusiasts! Over \$1 million in grant funding is now available for off-road recreation projects through the Nevada Off-Highway Vehicles Program. Best of all, any individual or group can be eligible for grant funding to support a project. The grants are funded by OHV registration fees; your registration dollars create tomorrow's off-road adventures! Apply today at https://ohv.nv.gov/2021-grants \$1 Million in grant funding now available for Off-Highway Vehicle projects throughout Nevada! Apply for an OHV grant today: ohv.nv.gov Post Engagements 0 Reach @ 10,483 Cost Per Post 0\$0.24 1,193 Engagement Activity st Engage 1193 Post Reactions 972 Link Clicks 56 Post Shares 49
- ii. Create & Run Social Media Ads

### 8. Law Enforcement

### Various Statewide Advertisers - \$50,000/Year

MXT Media worked with the **Mesquite Police Department** to create, design and redesign Off-Highway Vehicle marketing assets. MXT Media would like to replicate this collaboration throughout the State of Nevada by reaching out to assist Police & Sheriff Departments & Federal, State, and Local Government Agencies identify, create and place Off-Highway Vehicle advertising and marketing campaigns that are consistent with the State of Nevada Off-Highway Vehicles Program Branding.

Below are examples of materials created for the Mesquite Police Department and the United State Forest Service.

- a. Redesigned Mesquite Police Department Off-Highway Vehicle Travel Map & Guidelines **Handout** 1,500 Handouts Ordered
- b. Designed Off-Highway Vehicle Webpage for Mesquite Police Department
- c. Mesquite Police Department Off-Highway Vehicle Advertisements
  - i. View on Mesquite Publication (Print Ad)
  - ii. Mesquite Monthly Publication (Print Ad)

2022-2023 State of Nevada Off-Highway Vehicles Program

- iii. Moapa Valley Progress (Print Ad)
- iv. Mesquite Citizen Journal Publication (Online Ad)

### d. Off-Highway Vehicle Registration Event Marketing Materials

- i. Event Flyer
- ii. Social Media Ads
- iii. Web asset for OHV.NV.GOV Homepage
- e. United States Forest Service Off-Highway Vehicle **Posters**

### General Operational Requirements (additional City, County or State laws may apply)

- All OHV over 70cc (NRS 490.082.3 j) operated in the City of Mesquite and State of Nevada must be registered. NRS 490.082, MMC 6-7-3
- The operator of an OHV inside the City of Mesquite is required to be 16 years of age or older and possess a valid motor vehicle operators license. MMC 6-7-3, NRS 490.110.1.
- Traffic Laws Applicable: To the fullest extent practicable, the traffic laws of the state of Nevada, and of the City of Mesquite municipal code are applicable to the operation of OHVs on any designated public streets, roads, and/or highways of the city. NRS 490,130, MMC 6-7-5-G
- 4. OHV shall only be used and operated within the city of Mesquite over such public streets, roads, or highways that are designated by resolution of the city council as open to such OHV use and operation. MMC 6-7-6-A. Mesquite Boulevard, Sandhill Boulevard, Pincer Boulevard from Oasis Boulevard to Sandhill Boulevard, Falcon Ridge Boulevard from Pioneer Boulevard to Mesquite Boulevard are closed to OHV traffic.
- No person may operate an OHV on a designated public street, road, or highway for any purpose other than to travel to or from a private or public area that is open for use by OHV. Use of an OHV for general transportation is prohibited. MMC 6-73-E
- 6. Parent/Adult Responsibility: In addition to any juvenile culpability which may be imposed due to violations of Mesquite municipal code, the responsibility for complying with the provisions of Mesquite municipal code shall rest upon the adult owner or custodian of any OHV or the head of household where any OHV is kept, whether or not ownership of the OHV is claimed by any other person residing in said household. A husband or wife, or two (2) or more adults living together, may jointly or separately be charged as heads of the household where an OHV is kept. MMC 6-7-7-A.



### OFF HIGHWAY VEHICLE OPERATION INSIDE THE CITY OF MESQUITE

The State of Nevada and City of Mesquite has established guidelines to allow OHV operators access to areas open for OHV use. Use of an OHV for general transportation or travel for purpose other than access to recreational areas is prohibited.

An Off-Highway Vehicle (OHV) is a motor vehicle that is designed primarily for off-highway and all-terrain use. All OHV operated in Nevada are required to be registered, unless exempt by NRS 490.082.3. A person may operate a registered offhighway vehicle on any public land, trail, way or unpaved county road <u>unless</u> prohibited by the governmental entity which has jurisdiction over the public land, trail, way or unpaved county road

All OHV operated by government agencies or operated for work conducted by or at the direction of a public or private utility are exempt from registration. NRS 490.082.

Operation of OHV inside the City of Mesquite is limited to use set in Mesquite Municipal Code (MMC) 6-7-6. "OHV shall be used and operated within the city of Mesquite only over such public streets, roads, or highways that are designated by resolution of the city council as open to such OHV use and operation. All streets, roads, or highways that are not open for OHV use in the city of Mesquite shall be posted with signs indicating that OHV use is not permitted."



## Old Mesquite Police Department Off-Highway Vehicle Handout

a

### 2022-2023 State of Nevada Off-Highway Vehicles Program **MXT Media Grant Application**

# a. New Mesquite Police Department Off-Highway Vehicle Handout



### Off-Highway Vehicle (OHV) **Travel Map**

Off-Highway Vehicle (OHV) is prohibited on the following streets, roads, or highways within the City of Mesquite:

- Any State Highway
- Any city roadway shown colored in RED in the map above



The state of Nevada and City of Mesquite has established guidelines to allow OHV operators access to areas oper for OHV use. Use of an OHV for general transportation or travel for purpose other than access to recreational areas is gnohibed.

An Off-Highway Vehicle (OHV) is a motor vehicle that is designed primarily for off-highway and all-terrain use. All Norpostrated in Newada are required to be registrated, unless exampt by NIRS 20023.5. A terrain may operate a registered off-highway vehicle on any public land, trial, way or unpaved county road <u>unless</u> prohibited by the governmental entry which may unabulacition over the public land, trial, way or unpaved county road.

All OHV operated by government agencies or operated for work conducted by or at the direction of a public or private utility are exempt from registration. NRS 493.082.

Operation of OHV inside the City of Mesquite is limited to use set in Mesquite Municipal Code (MMC) 6-7.6. " OHV constraints and an operated within the city of Mesquite on Yone varia bublic streets, loads, on BitWings that are designated by resolution of the city council as oper to such OHV use and operation. All streets, roads, or highways that are not open for OHV use in the city of Mesquite shall be posted with signs indicating that OHV are is not permitted.

## **General Operational Requirements**

(additional City, County or State laws may apply)

All OHV over 70cc (NPS 490.082.3.)) operated in the City of Mesquite and State of Nevada must be regis NRS 490.082, MMC 6-7.3

The operator of an OHV inside the City of Mesquite is required to be 16 years of age or older and possess a valid mo vehicle operators license. MMC 6-7-3, NRS 490.1101.

3. Traffic Laws Applicable: To the fullest extent practicable, the traffic laws of the state of Newada, and of the City of Mesqui municipal code are applicable to the operation of OH's on any designated public streets, roads and/or highways of the city NDS 44030, MMCS 44300, MMCS 443000, MMCS 44300, MMCS 44300, MMCS 443000, MMCS 443000, MMCS 443000, MMCS 443000, MMCS 444000, MMCS 444000, MMCS 444000, MMCS 4440000, MMCS 444000, MMCS 444000, MMCS 444000, MMCS 444000, MMCS 4440000, MMCS 444000, MMCS 4440000, MMCS 4440000, MMCS 444000, MMCS 444000, MMCS 444000, MMCS 4440000, MMCS 444000, MMCS 444000, MMCS 444000, MMCS 4440000, MMCS 44400000, MMCS 44400000, MMCS 44400000, MMCS 4440000, MMCS 444000000, MMCS 444000000, MMCS 444000000, M

exegnated by resolution of the city council as open to such or reach public streats, neads, or high vaps that are Sarchall Bouleward, Proneer Bouleward from Oasis Bouleward to Sanchill Bouleward, Fatcon Ridge Bouleward, from No person manaments on Resquite Bouleward are closed to Sanchill Bouleward, Fatcon Ridge Bouleward from No person manaments of the such as the person and such as the such as the

6. No person may operate an CHV on a designated public street, read, or highway for any purpose other than to trave from a private or bublic areathart is open for use by OHV Use of an OHV for general transportation is prohibited. IMAC 67:32.E.

The end of the Responsibility in addition to any juvelier clusibility which may be imposed due to visuations of Mesquite Functional case the responsibility for complying with the providence of Mesquite municipal case the short the solut owner or custodian of any ONV or the head of household where any ONV is kept, whether or not coversible of the ONV is primed by any other preservesting in such towardout A husband or whise on two 10 more and any investigation and a support of the ONV is point of the same spectra and a solution towardout A husband or whise on two 10 more adults living together, may point or standard and added as for thousehold where an OHV is kept. MMV 6-77-74.

2022-2023 State of Nevada Off-Highway Vehicles Program

b. Mesquite Police Department Webpage Design



### Off Highway Vehicle Operation in The City of Mesquite DOWNLOAD PRINTABLE PDF

The State of Neveda and City of Mesquite has established guidelines to allow OHV operators access to alrees open for OHV use. Use of an OHV for general transportation or travel for purpose other than access to recreational areas is prohibited.

An OH-Highway, Vehicle (CHV) is a motor vehicle that is designed prometry for oth-transversaria and a terrain use. All CHV operated in Novada are required to be registered, unless assempt by NI55 400.0023. A person may coentrels a registered of the hybray vehicle on any public land, thail, way or unpowed country load until these prohetisiad by the government entry which has jurisdiction over the public land, thail, way or unpowed county road.

All CHV operated by oppernment apprcise conducted by or at the direction of a public or private utility are tration. NR5 490

OFF-ROAD SMART Digitate Your Off-Iteneus Wall Da

IT'S THE LAW IN NEVADA

Operation of OHV inside the

Operation of OHV inside the City of Mesquite is limited to use set in Mesquite Manicipal Code (MMC) 6-7-6: "OHV shall be used and operated within the city of Mesquite only over such public streets, roads, or highways that are designated by resolution of the city council by resolution of the city council by resolution of the city council



\* C

Off-Highway Vehicle (OHV) Travel Map

DOWNLOAD PRINTABLE MAP PDF

Off-Highway Vehicle (OHV) use is prohibited on the following streets, roads or highways within the City of Mesquite:

 Any State Highway Any state Highway
Interstate 15
Any city roadway shown colored in RED in the map above

### General Operational Requirements (additional City, County or State laws may apply)

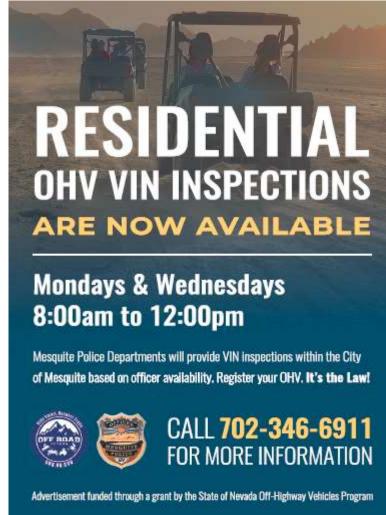
 All OHV over 70cc (NRS 480.082.3) operated in the City of Mesquite and State of Needs must be registered. NRS 480.082, MMC 6-7-3
 The operator of an CHV inside the City of Mesquite is required to be 16 years of age or older and posses a valid motor vehicle operators. Iconese MMC 6-7-3, NRS 490/10.1.

Minite evidy, need execution.
3. Traffic Laws Applicable: To the fullest extent practicable, the traffic laws of the state of Nevada, and of the City of Mesquite municipal code are Tartific Lane Applicable To the Multiset earler practicable, the Intific Isso of the state of Nevoka, and of Nevoka and Units (Nevoka) in the Intific Isso of the Intition of China and yoo (Isso) Into (China) (Isso) Into (Isso) In





- c. Mesquite Police Department Off-Highway Vehicle Advertisements
  - i. View On Mesquite Print Advertisement





ii. Mesquite Monthly Print Advertisement

2022-2023 State of Nevada Off-Highway Vehicles Program



iii. Moapa Valley Progress Advertisement



iv. Mesquite Citizen Journal Advertisement

2022-2023 State of Nevada Off-Highway Vehicles Program

- d. Mesquite Police Department Off-Highway Vehicle Registration Event Marketing Materials
  - i. Event Flyer



2022-2023 State of Nevada Off-Highway Vehicles Program

ii. Mesquite Police Department Off-Highway Vehicle Registration Event Marketing Materials - Social Media Ad



iii. Mesquite Police Department Off-Highway Vehicle Registration Event Marketing Materials - OHV.NV.GOV Website Asset





e. United States Forest Service - Off-Highway Vehicles "It's the Law" Posters

2022-2023 State of Nevada Off-Highway Vehicles Program

### United States Forest Service - Kiosk at Spring Mountains National Recreation Area



9. Travel - Statewide Travel to and from Project Locations for Photography, Video and other project related activities MXT Media - \$5,000/Year

### MXT

Lora Hendrickson <lora@mxtmedia.org>

Thu, Oct 7, 2021

### You received a new estimate! (#2020013)

1 message

Krevich Consulting <messenger@messaging.squareup.com> Reply-To: "messenger@messaging.squareup.com"

<CAESQhloNTlwXzAwZjVjZDE1LWNiYTctNDk1OC1hZTE0LTg5NzhlMzliNTJjMxoLYzoxNDE2NTY5NTEiCW1lc3NlbmdlcilgKxz0zu4aYtAa1zyHN1Oqlbv7dh6b/gvaEZscMNU/O/o=@reply2.squ To: lora@mxtmedia.org

### KREVICH

**Krevich Consulting** 

New Estimate



Estimate

View Estimate

Estimate #2020013 sent October 7, 2021

Customer MXT Media lora@mxtmedia.org

### Message

For review.

| \$11,400 <b>.</b> 00 |
|----------------------|
| \$22,800.00          |
|                      |

Krevich Consulting

samantha@krevichconsulting.com 708-717-2471

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Project proposal: Off Road Nevada (ohv.nv.gov) - Maintenance Proposal Client: MXT Media Delivered on: October 03, 2021 Submitted by: Bjorn Wallman



## Your Investment

Below is the maintenance plan we've estimated based on the scope of services. If you have any questions about our pricing or need to increase or decrease the scope of work, please leave a comment and let us know.

#### MONTLY MAINTENANCE PLAN

| Description             | Price | Qty | Subtotal |
|-------------------------|-------|-----|----------|
| Monthly Website Updates | \$100 | 4   | \$400    |
| Bug Fixes etc           | \$100 | 2   | \$200    |
| Software/Server Updates | \$100 | 4   | \$400    |
| Total                   |       |     | \$1,000  |



## **NEXT STEPS**

1. Please read the contract on the previous page to make sure you understand all the details involved with us working together. It's really important to us that everything is transparent and understood from the beginning so that we lay a solid foundation for a great working relationship.

2. If you have any questions at all, please let us know. We're happy to clarify any points and there may be some items that we can sort out together. We're committed to finding the best way to work together.

3. Once you feel confident about everything and are ready to move forward, please click the 'sign here' button below.

4. Sign in the box that pops up to make the acceptance official.

5. Once we receive notification of your acceptance, we'll contact you shortly to sort out next steps and get the project rolling.

6. We'll email you a separate copy of the signed contract for your records.

7. If you'd like to speak to us by phone, don't hesitate to call 1.702.563.4480



SIGNATURE Lora Hendrickson



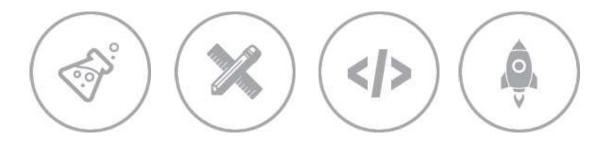


## Why Us?

At Once Interactive Inc., we're all about the experience. We design simple, compelling, and functional websites that make it easy for users to quickly find exactly what they're looking for when they arrive at your site and then convert them into paying customers. It's about creating a online experience that transforms users into followers, customers into ambassadors.

We do this by listening to you, understanding your target audience, and putting our extensive online knowledge to work on a plan that will improve your business goals and change the way you think about the potential of the internet.

Oh, and if you're wondering, we're mobile first. It's not just the way of the future. It's the way of right now.





#### Nevada Department of Wildlife Full Page Hunting Guide Ads 2022-2023

Scott Fowler <sfowler@jfgriffin.com> to me. \*

Nevada Fishing- Rate card- \$4750:00 Nevada Big Game Application- Rate card- \$2600:00 Nevada Big Game hunting- Rate card- \$2600:00 Nevada Small Game- Rate card- \$2400:00



## Off Road Nevada

### **Proposal 2022-2023**

#### **CLIENT REQUEST -**

- Target off road track sites and/or general high traffic impressions
- Statewide campaign targets: Reno, Sparks, Fernley, Elko, Las Vegas, Searchlight, Mesquite

#### **Billboard Pricing**

- One Static Billboard
- Useful to increase frequency in desired location
- Preempt pricing \*\* = \$2,000 /cycle

1 (14x48) billboard (value = up to \$5,000 - \$10,000)

#### Digital Programs

- Multiple Digital Billboard locations targeting specific area
- Can help to supplement static programs
- Useful to increase geographic reach
- Preempt pricing \*\* = \$2,000 /cycle

varies by program 4 up to 14 locations (value = up to \$15,500)

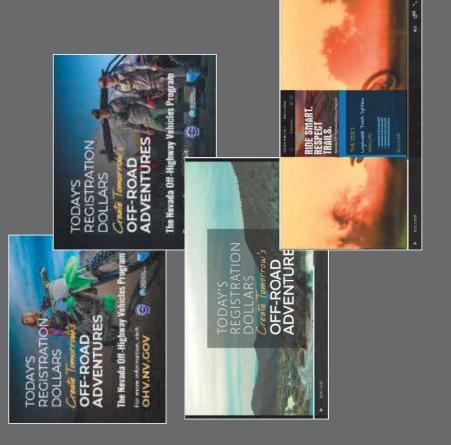
- > Vinyl and Install are additional costs for each static billboard = \$1,000
- > New vinyls will be required for 2022 and beyond as current vinyls have expired their integrity.

**NOTE**: The individual rates for boards are configured for the entire package. Package assumed for 1 or more cycles – (cycle = 4 weeks/28 days). Projections over 6 months in advance may be redefined upon contracting. Rates may/or may not be available upon renewal.

\*\* <u>Preempt conditions</u>: In honoring this discount opportunity, your copy may be moved, removed, or condensed at any time at Lamar's discretion without prior notice or approval. Lamar always tries to keep you on preferred pool of locations as possible, understanding that there may be times those locations are temporarily not available and you will be relocated to another location/program until your preferred becomes available again. For digital boards, daily spot delivery may fluctuate.

Alexandra Goranson, Account Executive 1863 Helm Drive | Las Vegas, NV 89119 702-873-4600 | agoranson@lamar.com







The strategy used the cost effective and impactful programmatic video channels such as YouTube, as well as pre-roll positions on the sites this audience is consuming.

By including streaming audio, we were able to reach this audience while they listened to their podcasts and music as well.

The overall traffic that we drove to the site was impactful and effective in creating engaged users who downloaded needed forms for certain registrations.

The retargeting line item redelivered the message to those who did not complete a transaction, bringing them back to the site to complete their download/transaction.





in Nevada in order to promote audience that would convert were to reach the rural areas Offroad Vehicle Registration The KPI's for this campaign and create an engaged to form downloads.

Home Made Form: Private Party Form: Out of State Form: From Purchase: Dealer Form: **Results:** 



## CAMPAIGN CONVERSIONS

| Display Retargeting, Cross Device         | 9,427  | 8,399  | 96  | 106 193 | 193 | 510 |  |
|---|--------|--------|-----|---------|-----|-----|--|
| Programmatic Pre-Roll Video, Cross Device | 2,877  | 2,774  |     | 61      | 30  |     |  |
| Programmatic Audio                        |        | 3      |     | 4       | 10  |     |  |
| Total                                     | 12,458 | 11,327 | 120 | 129     | 229 | 689 |  |

OVERALL CONVERSIONS

++ ++

18

0

ų. 64

OVERALL DELIVERY

55,450 0 762,341 817,791 349,429 241,961 591,390 # Video Fully Played # CTR + 0.19 % 0.07 % 0.04 % 0.10 % 620 563 109 # Clicks 1,292 332.056 251,885 760,622 1,344,563 # Impressions Programmatic Pre-Roll Video, Cross Device Display Retargeting, Cross Device Programmatic Audio S Product

1 - 3 of 3 items Total



‡ \$

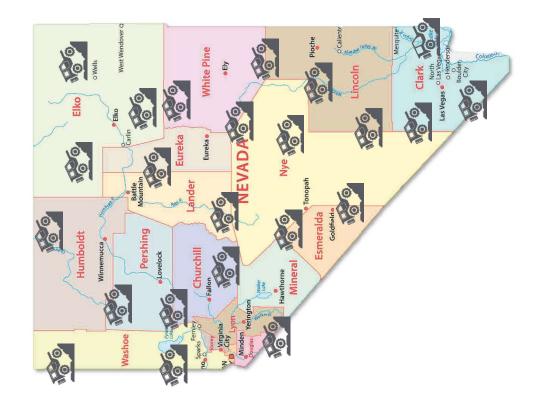
60.82 %

100.23 % 22.01 %

0.00 % # Video Views Rate









# OHV.NV.GOV - Off Road

## 2022 – 2023 Proposed Campaign

Monthly Flight: \$1666.00

Quarterly: \$5000 Annual Campaign: \$20,000 2022 / 2023 Campaign: \$40,000



BEASLEY MEDIA GROUP, LLC

| PLATFORM                        | DESCRIPTION   | NOTES   | QUANTITY/IMP MONTHLY         | MONTHL    |
|---------------------------------|---|---|------------------------------|-----------|
| 15 AND 30 SECOND PRE ROLL VIDEO | CATEGORY AND CONTENT<br>TARGETED                      | PRE-ROLL STRATEGY EXPANDING TO THE<br>ENTIRE STATE WIDE AUDIENCE  | 40,000 \$                    | \$ 800.00 |
| STREAMING AUDIO                 | INCLUDES SPOTIFY, GIMLET,<br>PANDORA,                 | ALL CHANNELS WITHIN THE AUDIENCE<br>PARAMETERS - 30 SECOND SPOTS.                                       | 20,000                       | \$ 500.00 |
| TARGETED DISPLAY BANNERS        | ALL ONLINE SIZES, TARGETING<br>AUDIENCES CROSS-DEVICE | CATEGORY/CONTENT TARGETED PLACEMENT<br>ON TOP COMSCORE, MULTIPLE PMP'S, FIRST<br>PARTY ACCESSIBLE SITES | 36,699                       | \$ 364.99 |
| VALUE ADDED                     | TARGETED BANNERS                                      | BASED ON ANNUAL CAMPAIGN  | 25,600 \$                    | \$ 256.00 |
|                                 |   |   | 122,299                      | \$ 1,923  |
| CLIENT:                         | CONTACT:  |   | LESS VALUE ADDED             | \$ 1,667  |
| ADDRESS:                        | EMAIL:  |   |                              |           |
|                                 | PHONE:  |   | CAMPAIGN<br>AMMILAL CAMPAIGN |           |
|                                 |   |   | TOTAL 2022 & 2023            | 799.97 C  |
| APPROVED BY:                    | FLIGHT DATES:   |   |                              |           |
| DATE:                           | MEDIA REP:  | C.  |                              |           |
|                                 |   |   |                              |           |
|                                 |   |   |                              |           |

#### 14. Standards/Guidelines that will be applied to your project:

- □ Universal Access to Outdoor Recreation A Design Guide
- □ USFS Standard Specifications for Construction & Maintenance of Trails
- □ BLM Handbook 9114-1 Trails
- $\Box$  NOHVCC Handbooks

Other: <u>Advertising & Design Standards</u>

#### 15. Has the applicant received funding from the OHV Program in the past?

 $\Box$  No X Yes

Number of projects funded: \_\_\_\_\_2

Amount of funding Received: \$ 237,500

Number of projects Completed: <u>2</u>

• Managed **\$130,000** Grant with State of Nevada Department of Conservation and Natural Resources Off-Highway Vehicle Program (2020-2021)

• Managed **\$107,500** Grant with State of Nevada - Department of Conservation and Natural Resources Off Highway Vehicle Program (2018-2019)

• Managed **\$50,000** Contract with Clark County, Nevada – Desert Conservation Program (2018 - 2019) – **Tortoise Awareness & Invasive Species Marketing to Off-Highway Vehicle Enthusiasts** 

• Managed **\$350,000** Contract with Clark County, Nevada - Desert Conservation Program (2016 - 2019) – **Off-Highway Vehicle Registration Marketing** 

#### **SECTION II – LOCATION, MAPS, PHOTOS**

#### Project Location: Statewide Advertising & Proposed Trail Cleanups in

Searchlight, Laughlin, Primm & Nelson

County: <u>Clark County, Nevada</u>

Nearest Municipality/Town/City: \_\_\_\_\_ Searchlight, Laughlin, Primm & Nelson

Center of project: Latitude: <u>TBD</u> Longitude: <u>TBD</u>

If the shape-files for the trail system are available, please submit them in the e-file. The

shape-files of the trail will be required at project end. Program will assist in the collection of

the data if needed. Exact Locations will be coordinated with the Bureau of Land Management

#### MAPS ARE A VERY IMPORTANT PART OF THE APPLICATION. THEY ARE REQUIRED AND CONSIDERED PART OF THE FINAL AGREEMENT IF FUNDED.

#### Required Maps: for all maps please include a legend, north arrow, scale, and map name.

#### Topographic maps preferred. You may include *additional* aerial/google maps.

- General location map (showing project area within the state or county)
- Topographic map (7.5 minute series quadrangle, 1:24,000 scale) with project boundary and map name Township:
   Range: Sections
- Detail map indicating specific project elements (e.g., structures, trail alignment)
  - Maps larger than 11x17 will not be accepted

#### Please attach the following photographs:

□ *At least two* (2) overviews of the project area from different angles and distances. (Good photographs at trail level and google aerials help the scoring committee to understand the location, depth and breadth of your project.)

#### **SECTION III - Federal Lands or Other**

#### **Federal Environmental Compliance**

**A. If Federal funds or Land are a part of the project and NEPA was completed**, indicate which document was produced, and **please attach the decision document to this application:** 

- $\square$  Record of Decision (ROD)
- □ Finding of No Significant Impact (FONSI)
- □ Categorical Exclusion (CX)
- □ SHPO 106 compliance/concurrence letter.
- □ Other compliance documents already completed. (do not attached the EA or EIS)
- □ Not applicable

#### If NEPA or planning is a part of the project describe the steps in the Scope Section I, #13.

The project will be reviewed for potential environmental impacts and if necessary, BLM will provide the appropriate NEPA documents.

#### **SECTION IV - BUDGET**

**Proposed Budget**: Provide your budget details to include at a minimum the items in the following table. You may create your own spreadsheet.

- Your budget must align clearly with your scope of work from #13. Be specific, as your application will rate higher.
- Reminder: Include all sources of funds <u>for the completion of the project</u> including federal, in-kind, private/city/county and state funds.
- <u>Attach copies of estimates to support your budget and identify what each contract will</u> <u>include.</u>

| Item | OHV                            | / Marketing 2-Year Budget Proposal |    | 2022       | 2023             | Total        |
|------|--------------------------------|------------------------------------|----|------------|------------------|--------------|
| 1    |                                | Project Management                 | \$ | 25,000.00  | \$<br>25,000.00  | \$ 50,000.00 |
| 2    | MXT Media                      | Public Outreach                    | \$ | 10,000.00  | \$<br>10,000.00  | \$ 20,000.00 |
| 3    | WAT WEUTA                      | Video Production                   | \$ | 10,000.00  | \$<br>10,000.00  | \$ 20,000.00 |
| 4    |                                | 4 Trail Cleanups - 2 Annually      | \$ | 13,850.00  | \$<br>13,850.00  | \$ 27,700.00 |
| 5    | Once Interactive               | Web Development & Maintenance      | \$ | 12,000.00  | \$<br>12,000.00  | \$ 24,000.00 |
| 6    | Krevich Consulting             | Graphic Design                     | \$ | 11,400.00  | \$<br>11,400.00  | \$ 22,800.00 |
| 7a   | NDOW Hunting<br>Magazines      | Print Media                        | \$ | 5,200.00   | \$<br>5,200.00   | \$ 10,400.00 |
| 7b   | Lamar Media                    | Billboards                         | \$ | 20,000.00  | \$<br>20,000.00  | \$ 40,000.00 |
| 7c   | Beasley Media Group            | Digital Media Marketing            | \$ | 20,000.00  | \$<br>20,000.00  | \$ 40,000.00 |
| 7d   | Misc.                          | Radio Ads                          | \$ | 15,000.00  | \$<br>15,000.00  | \$ 30,000.00 |
| 7e   | Facebook/Instagram<br>/YouTube | Social Media Ads                   | \$ | 7,500.00   | \$<br>7,500.00   | \$ 15,000.00 |
| 8    | Law Enforcement                | Local Advertising                  | \$ | 50,000.00  | \$<br>50,000.00  | \$100,000.00 |
| 9    |                                | Travel                             | \$ | 5,000.00   | \$<br>5,000.00   | \$ 10,000.00 |
|      |                                | Total                              | Ś  | 204,950.00 | \$<br>204,950.00 | \$409,900.00 |

#### **SECTION V – PRIORITIES AND SCORING NARRATIVE**

Grants will be scored based on answers to the Ten (10) criteria listed below. Each criteria carries a weight determined by the OHV Commission, voted upon during the public meeting on 9/7/2021. Please reference scoring criteria form.

- Law Enforcement Strategy that addresses registration enforcement, including Public Education & Outreach aimed at increasing renewals and new registrations: How will your project increase the number of OHV registrations on the district. How will the equipment and time be used to increase OHV safety and awareness? Please reference the Law Enforcement Statistics reporting form. Hosting Off-Highway Vehicle Registration Events & Working with OHV Organizations (Dealerships) & Marketing Initiatives increase Off-Highway Vehicle Registrations
- **2.** Enhancement or Maintenance of existing trails and facilities: *How will maintenance needs be prioritized and how often will your project hold a maintenance/ trails enhancement event? HOW will your project be maintained and WHO has committed to the ongoing maintenance of the facility or trail (note: a minimum of 2 maintenance/ trail events are required per year).*

Bureau of Land Management and Clark County said that they support a trail cleanup in the following Areas: Searchlight, Laughlin, Primm & Nelson.

- **3. Training:** *Please describe the goals and objectives of your public safety training program. Is it a nationally recognized certification? What sets your safety training program apart from the others?* We can work with a Police Department(s) or other Organization to Create Safety Videos as needed.
- 4. Trail mapping and signing of existing trails and facilities: If a mapping component is included in the grant, please describe how it will be integrated with the current web mapping application found on OHV.NV.GOV We work with the Great Basin Institute to keep the trails maps up to date on the State website (OHV.NV.GOV).
- **5. Connectivity/Loops:** *How will the project impact connectivity of OHV trails, facilities, and local communities? Please include maps of areas impacted by your project and describe those impacts.*

*By doing trail cleanups in the areas of Searchlight, Laughlin, Primm and Nelson we can improve the conditions of the area and better the community at-large.* 

**6. Planning, Environmental Studies, Conservation:** *Describe how the environmental studies, conservation and/or planning will mitigate resources impacted by OHV recreation. How will your project contribute to the conservation of our natural resources, while enhancing OHV opportunities?* 

The proposed trail cleanups assist with the health of the area and by removing refuse from a public land we are preserving the beauty and integrity of the area for all.

**7.** Access: Please describe how your project improves OHV access in the project area. *Explain what access/opportunities would be lost or restricted if the project does not occur.* 

The OHV website (OHV.NV.GOV) provides information of OHV Registration, Trail Maps and Grant Applications. The OHV website has a "Get the Dirt Page" associated with each trail that highlights the local community for each trail which may include links to a Local Chamber of Commerce and other nearby attractions. This benefits the local community by providing a prospective trail rider information prior to their trail ride. Information on the trails land manager is also provided which improve access for patrons. The Resources section of the OHV website includes links to Clubs and Associations, Dealerships, Land Managers and other resources accessible to the public.

**8. Partnering and Leverage:** *Who else is involved in this project? Please describe outreach with stakeholders, partners and local governments, that you have communicated with in planning this project.* 

MXT Media works with DCNR, DMV, USFS, BLM, NPS, NDOW, Clark County & Police and Sheriff Departments regularly and as-needed

- **9. Economic Integration:** *How will this project improve OHV recreation opportunities that help local, regional, or state economies grow?* The OHV
- **10. Demand for New Facilities:** *Please provide justification for NEW facility/program development: restrooms, trails, signs, and other amenities.*

MXT Media can create a survey and place on the OHV website (OHV.NV.GOV) & social media and ask respondents to complete the survey and make suggestions of new facilities. The OHV Commission can use the survey to gauge future endeavors.

#### Chief MaQuade Chesley MESQUITE POLICE DEPARTMENT

Nikhil Narkhede Department of Conservation and Natural Resources Nevada Off-Highway Vehicles Program 901 S. Stewart, Suite 5005 Carson City, NV 89701

November 15, 2021

RE: Mesquite Police Department Reference Letter - MXT Media

#### Dear Nikhil,

NV

This letter is to recommend MXT Media for full consideration of their OHV Grant Application for the upcoming year(s). MXT Media has successfully collaborated with Mesquite Police Department on a number of Off-Highway Vehicles Initiatives and we hope that the State of Nevada Off-Highway Vehicle Commission will extend the opportunity for MXT Media to work with other Police & Sherriff Departments throughout the State of Nevada. MXT Media's efforts have increased OHV Registration in Mesquite as well as increased public education and safety of OHV's in the Virgin Valley.

The Mesquite Police Department has successfully worked with MXT Media in the past as follows:

- OHV Registration Events
- Revised City of Mesquite Police Department OHV Map Handout
- Revised City of Mesquite Police Department Online OHV Web Page
- Print Media Ad Creation & Ad Placement
- Digital Media Ad Creation & Ad Placement
- OHV Event Registration Flyers & Web Assets

If you need additional information, please do not hesitate to contact me.

Thank you,

Kím Otero

Kim Otero

Administrative Manager/Grant Specialist



#### United States Department of the Interior

BUREAU OF LAND MANAGEMENT Southern Nevada District Office Las Vegas Field Office 4701 N. Torrey Pines Drive Las Vegas, Nevada 89130 http://www.blm.gov/nevada



In Reply Refer To: 9268 (LLNVS01000) NOV 1 5 2021

Nevada Off-Highway Vehicles Program Department of Conservation and Natural Resources 901 S. Stewart Street, Ste 1003 Carson City, Nevada 89701

Re: Off-Highway Vehicle Education & Marketing

Dear Commissioners:

The above stated project has the support of the Bureau of Land Management (BLM) Las Vegas Field Office, as of November 15, 2021. The location for the proposed project is within lands managed by the BLM. If approved, the grant would allow MXT media to conduct desert cleanups in and around the following areas: Searchlight, Primm, Nelson, and Laughlin Nevada.

The proposed project is consistent with land use allocations described in the approved Las Vegas Resource Management Plan (1998) and in compliance with applicable federal, state, and local laws and regulations. The project will be reviewed for potential environmental impacts and if necessary, BLM will provide the appropriate National Environmental Policy Act (NEPA) documents, as required by the NEPA.

We have reviewed the grant application and, if approved, will comply with those terms that are applicable to the BLM. If you have any questions or concerns, please contact Kenny Kendrick, Supervisory Resource Management Specialist, at (702) 515-5073 or <u>kkendrick@blm.gov</u>.

Sincerely,

Stephen Leslie Assistant Field Manager Las Vegas Field Office